

POINT O' WOODS ASSOCIATION, INC.
Restricted Cash & Appropriations by Category
As of February 28, 2021

Cash Position:

General Cash	\$	348,739
Cash in CD's	\$	502,925
Net Cash	\$	851,664

Total Outstanding Past Due	\$	8,205
8 Homeowners Past Due		

POINT O' WOODS ASSOCIATION, INC.
 Budget vs. Actuals: Summary By Class 2020/2021 - FY21 P&L Classes
 July 2020 - February 2021

	TOTAL				(Based on remaining Budget)	July-Jan Actual, Feb-June Budget	Annual Budget	Over/(Under) Budget
	Actual	Budget	Over/(Under) Budget	% of Budget	Forecast			
Income								
Total ACTIVITY FEES	\$ 0.00	\$ 500.00	-\$ 500.00	0.00%	\$ 0.00	\$ 0.00	\$ 500.00	-\$ 500.00
COMMUNITY GARDEN	1,110.00	0.00	1,110.00		0.00	1,110.00	0.00	0.00
Total DELINQUENCY TRANSACTIONS	\$ 1,745.54	\$ 1,225.00	\$ 520.54	142.49%	\$ 500.00	\$ 2,245.54	\$ 1,725.00	\$ 520.54
INVESTMENT INTEREST	3,132.32	2,666.68	465.64	117.46%	1,333.32	4,465.64	4,000.00	465.64
MISCELLANEOUS INCOME	10.60	0.00	10.60		0.00	10.60	0.00	10.60
PROPERTY TAXES	337,511.24	338,460.00	-948.76	99.72%	0.00	337,511.24	338,460.00	-948.76
Total RENTALS	\$ 69,786.00	\$ 69,150.00	\$ 636.00	100.92%	\$ 8,100.00	\$ 77,886.00	\$ 77,250.00	\$ 636.00
SUBSIDY - TOWN OF OLD LYME	13,766.00	14,000.00	-234.00	98.33%	0.00	13,766.00	14,000.00	-234.00
VIOLATIONS	0.00	0.00	0.00		0.00	0.00	0.00	0.00
WELCOME & CENTENNIAL BOOK	835.00	666.67	168.33	125.25%	333.33	1,168.33	1,000.00	168.33
TOTAL REVENUE	\$427,896.70	\$426,668.35	\$ 1,228.35	100.29%	\$ 10,266.65	\$438,163.35	\$436,935.00	\$ 118.35
EXPENSES								
Total ADMINISTRATIVE OPERATIONS	\$ 41,307.30	\$ 59,587.08	-\$18,279.78	69.32%	\$ 29,913.32	\$ 71,220.62	\$ 89,500.40	-\$18,279.78
Total BUILDING MATERIALS	\$ 74.92	\$ 750.00	-\$ 675.08	9.99%	\$ 500.00	\$ 574.92	\$ 1,250.00	-\$ 675.08
Total CLOTHING	\$ 0.00	\$ 300.00	-\$ 300.00	0.00%	\$ 0.00	\$ 0.00	\$ 300.00	-\$ 300.00
CONSULTANTS/OUTSOURCING	65,770.10	61,000.00	4,770.10	107.82%	23,000.00	88,770.10	84,000.00	4,770.10
ELECTRICITY	8,255.44	11,333.32	-3,077.88	72.84%	5,666.68	13,922.12	17,000.00	-3,077.88
FUEL / LUBRICANTS	93.32	0.00	0.00		0.00	0.00	0.00	0.00
GAS	1,946.35	3,250.00	-1,303.65	59.89%	1,500.00	3,446.35	4,750.00	-1,303.65
Total INSURANCE	\$ 25,539.44	\$ 28,213.36	-\$ 2,673.92	90.52%	\$ 13,606.84	\$ 39,146.28	\$ 41,820.20	-\$ 2,673.92
LANDFILL FEES	802.95	200.00	602.95	401.48%	0.00	802.95	200.00	602.95
Total LANDSCAPE	\$ 7,092.06	\$ 6,700.00	\$ 392.06	105.85%	\$ 10,300.00	\$ 17,392.06	\$ 17,000.00	\$ 392.06
Total LEGAL	\$ 2,905.00	\$ 3,500.00	-\$ 595.00	83.00%	\$ 1,500.00	\$ 4,405.00	\$ 5,000.00	-\$ 595.00
Total MAINTENANCE / REPAIR	\$ 22,805.92	\$ 19,750.00	\$ 3,055.92	115.47%	\$ 23,950.00	\$ 46,755.92	\$ 43,700.00	\$ 3,055.92
MILEAGE-SECURITY	0.00	1,000.00	-1,000.00	0.00%	0.00	0.00	1,000.00	-1,000.00
MISCELLANEOUS	1,031.20	900.00	131.20	114.58%	1,350.00	2,381.20	2,250.00	131.20
OFFICE SUPPLIES	520.08	500.00	20.08	104.02%	500.00	1,020.08	1,000.00	20.08
OTHER EVENTS	0.00	750.00	-750.00	0.00%	250.00	250.00	1,000.00	-750.00
Total PAYROLL EXPENSES	\$ 71,539.88	\$ 69,058.60	\$ 2,481.28	103.59%	\$ 42,602.50	\$114,142.38	\$103,739.60	\$ 10,402.78
RENT	0.00	100.00	-100.00	0.00%	900.00	900.00	1,000.00	-100.00
Total SPONSORED EVENTS	\$ 300.00	\$ 300.00	\$ 0.00	100.00%	\$ 10,000.00	\$ 10,300.00	\$ 10,300.00	\$ 0.00
TELEPHONE	2,223.60	3,233.36	-1,009.76	68.77%	1,816.64	4,040.24	5,050.00	-1,009.76
TOOLS AND EQUIPMENT	35.07	0.00	35.07		0.00	35.07	0.00	35.07
TRUCK EXPENSES	1,646.35	3,336.00	-1,689.65	49.35%	1,664.00	3,310.35	5,000.00	-1,689.65
WATER	2,123.42	1,000.00	1,123.42	212.34%	500.00	2,623.42	1,500.00	1,123.42
TOTAL EXPENSES	\$256,012.40	\$274,761.72	-\$18,842.64	93.18%	\$ 169,519.98	\$425,439.06	\$436,360.20	-\$10,921.14
NET INCOME	\$171,884.30	\$151,906.63	\$ 20,070.99	113.15%	-\$159,253.33	\$ 12,724.29	\$ 574.80	\$ 11,039.49

POINT O' WOODS ASSOCIATION, INC.
 Budget vs. Actuals: Summary By Class 2020/2021 - FY21 P&L Classes
 July 2020 - February 2021

	ADMINISTRATION				(Based on remaining Budget)	July-Jan Actual, Feb-June Budget	Annual Budget	Over/(Under) Budget
	Actual	Budget	Over/(Under) Budget	% of Budget				
REVENUE								
COMMUNITY GARDEN	1,110.00		1,110.00			1,110.00		1,110.00
DELINQUENCY TRANSACTIONS								
INTEREST	435.54	1,000.00	-564.46	43.55%	500.00	935.54	1,500.00	-564.46
VIOLATIONS	100.00		100.00			100.00	0.00	100.00
Total DELINQUENCY TRANSACTIONS	\$ 535.54	\$ 1,000.00	\$ -464.46	53.55%	\$ 500.00	\$ 1,035.54	\$ 1,500.00	\$ -464.46
INVESTMENT INTEREST	3,132.32	2,666.68	465.64	117.46%	1,333.32	4,465.64	4,000.00	465.64
MISCELLANEOUS INCOME	10.60		10.60			10.60		10.60
PROPERTY TAXES	337,511.24	338,460.00	-948.76	99.72%		337,511.24	338,460.00	-948.76
WELCOME & CENTENNIAL BOOK	835.00	666.67	168.33	125.25%	333.33	1,168.33	1,000.00	168.33
TOTAL REVENUE	\$ 343,134.70	\$ 342,793.35	\$ -341.35	100.10%	\$ 2,166.65	\$ 345,301.35	\$ 344,960.00	\$ 341.35
EXPENSES								
ADMINISTRATIVE OPERATIONS								
ANNUAL DINNER		2,500.00	-2,500.00	0.00%		0.00	2,500.00	-2,500.00
AUDIT FEES			0.00		6,750.00	6,750.00	6,750.00	0.00
BANKING FEES / SAFE DEPOSIT BOX	871.74	600.00	271.74	145.29%	400.00	1,271.74	1,000.00	271.74
CONTINGENCY	12,339.98	19,000.00	-6,660.02	64.95%	6,000.00	18,339.98	25,000.00	-6,660.02
DOCUMENTATION / CORRESPONDENCE						0.00		0.00
POSTAGE/SHIPPING	384.86	350.00	34.86	109.96%	1,150.00	1,534.86	1,500.00	34.86
POW GRAND LIST	1,628.68	1,800.00	-171.32	90.48%		1,628.68	1,800.00	-171.32
PRINTING/COPYING	589.77	400.00	189.77	147.44%	1,300.00	1,889.77	1,700.00	189.77
Total DOCUMENTATION / CORRESPONDENCE	\$ 2,603.31	\$ 2,550.00	\$ 53.31	102.09%	\$ 2,450.00	\$ 5,053.31	\$ 5,000.00	\$ 53.31
FEDERATION DUES		1,300.00	-1,300.00	0.00%		0.00	1,300.00	-1,300.00
FINANCE CHARGES	256.20		256.20			256.20		256.20
MANAGEMENT EXPENSES	9,584.65	13,687.08	-4,102.43	70.03%	6,813.32	16,397.97	20,500.40	-4,102.43
MEETINGS	-350.00		-350.00			-350.00		-350.00
MISCELLANEOUS SUPPLIES	413.35	150.00	263.35	275.57%		413.35	150.00	263.35
PERSONNEL SEARCH	489.00		489.00			489.00	0.00	489.00
PARKING STICKERS						0.00		0.00
Professional Fee	9,450.00	10,800.00	-1,350.00	87.50%	5,400.00	14,850.00	16,200.00	-1,350.00
SOFTWARE	790.15		790.15			790.15		790.15
TAXES								
PROPERTY TAXES	3,104.66	3,000.00	104.66	103.49%		3,104.66	3,000.00	104.66
Total TAXES	\$ 3,104.66	\$ 3,000.00	\$ -104.66	103.49%	\$ 0.00	\$ 3,104.66	\$ 3,000.00	\$ -104.66
WEB SITE	1,794.26	4,200.00	-2,405.74	42.72%	2,100.00	3,894.26	6,300.00	-2,405.74
Total ADMINISTRATIVE OPERATIONS	\$ 41,347.30	\$ 57,787.08	\$ -16,439.78	71.55%	\$ 29,913.32	\$ 71,260.62	\$ 87,700.40	\$ -16,439.78
ELECTRICITY	8,255.44	11,333.32	-3,077.88	72.84%	5,666.68	13,922.12	17,000.00	-3,077.88
INSURANCE	0.00							
COMMERCIAL AUTO	624.49	1,000.00	-375.51	62.45%	500.00	1,124.49	1,500.00	-375.51
COMMERCIAL CRIME	637.92	713.36	-75.44	89.42%	356.84	994.76	1,070.20	-75.44
COMMERCIAL GENERAL LIABILITY	16,100.00	17,333.32	-1,233.32	92.88%	8,666.68	24,766.68	26,000.00	-1,233.32
CYBER LIABILITY	543.69	1,000.00	-456.31	54.37%		543.69	1,000.00	-456.31
PUBLIC OFFICIALS LIABILITY	1,399.15	1,600.00	-200.85	87.45%	800.00	2,199.15	2,400.00	-200.85
UMBRELLA LIABILITY	2,232.94	2,350.00	-117.06	95.02%	1,175.00	3,407.94	3,525.00	-117.06
WORKERS COMP/EMPLOYERS LIAB	4,001.25	4,216.68	-215.43	94.89%	2,108.32	6,109.57	6,325.00	-215.43
Total INSURANCE	25,539.44	28,213.36	-2,673.92	90.52%	\$ 13,606.84	\$ 39,146.28	\$ 41,820.20	\$ -2,673.92
Total LANDSCAPE	\$ 1,333.11	\$ 0.00	\$ 1,333.11		\$ 0.00	\$ 1,333.11	\$ 0.00	\$ 1,333.11
Total LEGAL	\$ 2,905.00	\$ 3,500.00	\$ -595.00	83.00%	\$ 1,500.00	\$ 4,405.00	\$ 5,000.00	\$ -595.00
MAINTENANCE / REPAIR								
EQUIPMENT RENTAL	72.75		72.75		150.00	222.75	150.00	72.75
Total MAINTENANCE / REPAIR	\$ 72.75	\$ 0.00	\$ 72.75		\$ 150.00	\$ 222.75	\$ 150.00	\$ 72.75
MISCELLANEOUS	767.79	300.00	467.79	255.93%	200.00	967.79	500.00	467.79
OFFICE SUPPLIES	476.70	500.00	-23.30	95.34%	500.00	976.70	1,000.00	-23.30
Total PAYROLL EXPENSES	\$ 736.63	\$ 1,820.00	\$ -1,083.37	40.47%	\$ 910.00	\$ 1,646.63	\$ 2,730.00	\$ -1,083.37
RENT		100.00	-100.00	0.00%	900.00	900.00	1,000.00	-100.00
TELEPHONE	1,894.87	1,633.36	261.51	116.01%	816.64	2,711.51	2,450.00	261.51
TOTAL EXPENSES	\$ 83,329.03	\$ 105,187.12	\$ -21,858.09	79.22%	\$ 54,163.48	\$ 137,492.51	\$ 159,350.60	\$ -21,858.09
NET INCOME	\$ 259,805.67	\$ 237,606.23	\$ 22,199.44	109.34%	\$ -51,996.83	\$ 207,808.84	\$ 185,609.40	\$ 22,199.44

POINT O' WOODS ASSOCIATION, INC.
 Budget vs. Actuals: Summary By Class 2020/2021 - FY21 P&L Classes
 July 2020 - February 2021

	BEACH				(Based on remaining Budget)	July-Jan Actual, Feb-June Budget	Annual Budget	Over/(Under) Budget
	Actual	Budget	Over/(Under) Budget	% of Budget				
REVENUE								
BEACH STORAGE	2,840.00	3,000.00	-160.00	94.67%	0.00	2,840.00	3,000.00	-160.00
TOTAL REVENUE	\$2,840.00	\$3,000.00	-\$ 160.00	94.67%	\$ 0.00	\$ 2,840.00	\$ 3,000.00	-\$ 160.00
EXPENSES								
Total LANDSCAPE MAINTENANCE / REPAIR	\$ 0.00	\$ 500.00	\$ -500.00	0.00%	\$ 6,000.00	\$ 6,000.00	\$ 6,500.00	-\$ 500.00
BEACH AND RAFT	105.40	0.00	105.40		1,500.00	1,605.40	1,500.00	105.40
BEACH CLEANING	6,350.00	7,250.00	-900.00	87.59%	7,250.00	13,600.00	14,500.00	-900.00
SIGNAGE	38.35	150.00	-111.65	25.57%		38.35	150.00	-111.65
SMALL EQUIP. PURCHASE/REPAIR								
SWIMMING LINES	1,000.00	700.00	300.00	142.86%	3,800.00	4,800.00	4,500.00	300.00
TENNIS COURTS								
WATER SYSTEM		200.00	-200.00	0.00%		0.00	200.00	-200.00
Total MAINTENANCE / REPAIR	\$7,493.75	\$8,300.00	\$ -806.25	90.29%	\$12,550.00	\$20,043.75	\$20,850.00	-\$ 806.25
TOTAL EXPENSES	\$7,493.75	\$8,800.00	\$ -1,306.25	85.16%	\$18,550.00	\$26,043.75	\$27,350.00	-\$ 1,306.25
NET INCOME	\$ -4,653.75	\$ -5,800.00	\$ 1,146.25	80.24%	\$ -18,550.00	\$ -23,203.75	\$ -24,350.00	\$ -1,146.25

POINT O' WOODS ASSOCIATION, INC.
 Budget vs. Actuals: Summary By Class 2020/2021 - FY21 P&L Classes
 July 2020 - February 2021

	BOAT BASIN				(Based on remaining Budget)			
	Actual	Budget	Over/(Under) Budget	% of Budget	Forecast	July-Jan Actual, Feb-June Budget	Annual Budget	Over/(Under) Budget
REVENUE								
BOATS SLIPS	64,025.00	63,000.00	1,025.00	101.63%	5,000.00	69,025.00	68,000.00	1,025.00
TOTAL REVENUE	\$ 64,025.00	\$ 63,000.00	\$ 1,025.00	101.63%	\$ 5,000.00	\$ 69,025.00	\$68,000.00	\$ 1,025.00
Gross Profit	\$ 64,025.00	\$ 63,000.00	\$ 1,025.00	101.63%	\$ 5,000.00	\$ 69,025.00	\$68,000.00	\$ 1,025.00
EXPENSES								
MAINTENANCE / REPAIR								
BOAT BASIN MAINT	327.54	0.00	327.54		3,000.00	3,327.54	3,000.00	327.54
POLE REPLACEMENT					3,000.00	3,000.00	3,000.00	0.00
SIGNAGE		250.00	-250.00	0.00%	250.00	250.00	500.00	-250.00
SMALL EQUIP.PURCHASE/REPAIR	104.62		104.62			104.62	0.00	104.62
Total MAINTENANCE / REPAIR	\$ 432.16	\$ 250.00	\$ 182.16	172.86%	\$ 6,250.00	\$ 6,682.16	\$ 6,500.00	\$ 182.16
WATER	2,123.42	1,000.00	1,123.42	212.34%	500.00	2,623.42	1,500.00	1,123.42
TOTAL EXPENSES	\$ 2,555.58	\$ 1,250.00	\$ 1,305.58	204.45%	\$ 6,750.00	\$ 9,305.58	\$ 8,000.00	\$ 1,305.58
NET INCOME	\$ -61,469.42	\$ -61,750.00	\$ -280.58	99.55%	\$ -1,750.00	\$ -59,719.42	\$ -60,000.00	\$ -280.58

POINT O' WOODS ASSOCIATION, INC.
 Budget vs. Actuals: Summary By Class 2020/2021 - FY21 P&L Classes
 July 2020 - February 2021

Expenses	GROUNDS				(Based on remaining Budget)	July-Jan	Annual	Over/(Under)
	Actual	Budget	Over/(Under) Budget	% of Budget	Forecast	Actual, Feb-June Budget	Budget	Budget
BUILDING MATERIALS								
SUPPLIES		500.00	-500.00	0.00%	500.00	500.00	1,000.00	-500.00
Total BUILDING MATERIALS	\$ 0.00	\$ 500.00	\$ -500.00	0.00%	\$ 500.00	\$ 500.00	\$ 1,000.00	-\$ 500.00
FUEL / LUBRICANTS								
GAS	1,880.90	3,000.00	-1,119.10	62.70%	1,500.00	3,380.90	4,500.00	-1,119.10
LANDFILL FEES	802.95	200.00	602.95	401.48%		802.95	200.00	602.95
LANDSCAPE								
CLEAN-UP	50.47	500.00	-449.53	10.09%		50.47	500.00	-449.53
PLANTS & LANDSCAPING					1,000.00	1,000.00	1,000.00	0.00
COMMUNITY GARDEN	-181.05		-181.05			-181.05	0.00	-181.05
IRRIGATION SYSTEM	67.59		67.59			67.59	0.00	67.59
SOIL/GRAVEL/MULCH/SEED	491.94	200.00	291.94	245.97%	800.00	1,291.94	1,000.00	291.94
TREE / LEAF REMOVAL	5,200.00	3,500.00	1,700.00	148.57%		5,200.00	3,500.00	1,700.00
WASTE REMOVAL								
Total LANDSCAPE	\$ 5,628.95	\$ 4,200.00	\$ 1,428.95	404.64%	\$ 1,800.00	\$ 7,428.95	\$ 6,000.00	\$ 1,428.95
MAINTENANCE / REPAIR								
ELECTRICAL SYSTEM		200.00	-200.00	0.00%			200.00	-200.00
EQUIPMENT RENTAL		1,050.00	-1,050.00	0.00%	950.00	950.00	2,000.00	-1,050.00
EQUIPMENT REPAIRS	125.17		125.17			125.17		125.17
GUARD RAIL/FENCE	37.49		37.49			37.49		37.49
MAINTENANCE BUILDING	29.74	100.00	-70.26	29.74%	100.00	129.74	200.00	-70.26
MISC SUPPLIES/REPAIRS	252.81	1,700.00	-1,447.19	14.87%	800.00	1,052.81	2,500.00	-1,447.19
SIGNAGE	139.99	200.00	-60.01	70.00%		139.99	200.00	-60.01
SMALL EQUIP.PURCHASE/REPAIR	4,149.05	2,000.00	2,149.05	207.45%	1,000.00	5,149.05	3,000.00	2,149.05
WATER SYSTEM	92.12	200.00	-107.88	46.06%		92.12	200.00	-107.88
Total MAINTENANCE / REPAIR	\$ 4,826.37	\$ 5,450.00	-\$ 623.63	88.56%	\$ 2,850.00	\$ 7,676.37	\$ 8,300.00	-\$ 623.63
Total PAYROLL EXPENSES	\$ 62,635.04	\$ 62,552.60	\$ 82.44	100.13%	\$ 30,771.00	\$ 93,406.04	\$ 93,323.60	\$ 82.44
TOOLS AND EQUIPMENT								
TRUCK EXPENSES	35.07		35.07			35.07		35.07
WATER	1,361.33	3,336.00	-1,974.67	40.81%	1,664.00	3,025.33	5,000.00	-1,974.67
TOTAL EXPENSES	\$ 77,263.93	\$ 79,238.60	-\$ 2,067.99	97.51%	\$ 39,085.00	\$116,255.61	\$118,323.60	-\$ 2,067.99

POINT O' WOODS ASSOCIATION, INC.
 Budget vs. Actuals: Summary By Class 2020/2021 - FY21 P&L Classes
 July 2020 - February 2021

	RECREATION				(Based on remaining Budget)	July-Jan	Annual	Over/(Under)
	Actual	Budget	Over/(Under) Budget	% of Budget	Forecast	Actual, Feb-June Budget	Budget	Budget
INCOME								
ACTIVITY FEES								
BINGO		250.00	-250.00	0.00%		0.00	250.00	-250.00
MOVIES		250.00	-250.00	0.00%		0.00	250.00	-250.00
Total ACTIVITY FEES	\$ 0.00	\$ 500.00	\$ -500.00	0.00%	\$ 0.00	\$ 0.00	\$ 500.00	-\$ 500.00
RENTALS								
FRANCHISE FEES		750.00	-750.00	0.00%		0.00	750.00	-750.00
TOTAL REVENUE	\$ 0.00	\$ 1,250.00	\$ -1,250.00	0.00%	\$ 0.00	\$ 0.00	\$ 1,250.00	-\$ 1,250.00
EXPENSES								
LANDSCAPE								
SOIL/GRAVEL/MULCH/SEED	130.00	0.00	130.00		2,000.00	2,130.00	2,000.00	130.00
Total LANDSCAPE	\$ 130.00	\$ 0.00	\$ 130.00		\$ 2,000.00	\$ 2,130.00	\$ 2,000.00	\$ 130.00
MAINTENANCE / REPAIR								
PLAYSCAPE	484.24		484.24			484.24	0.00	484.24
TENNIS COURTS	2,354.81		2,354.81			2,354.81	0.00	2,354.81
WATER SYSTEM		300.00	-300.00	0.00%		0.00	300.00	-300.00
Total MAINTENANCE / REPAIR	\$ 2,839.05	\$ 300.00	\$ 2,539.05	946.35%	\$ 0.00	\$ 2,839.05	\$ 300.00	\$ 2,539.05
MILEAGE-SECURITY								
MISCELLANEOUS	212.69	600.00	-387.31	35.45%	400.00	612.69	1,000.00	-387.31
OTHER EVENTS	0.00	750.00	-750.00	0.00%	250.00	250.00	1,000.00	-750.00
SPONSORED EVENTS								
BINGO SUPPLIES		300.00	-300.00	0.00%		0.00	300.00	-300.00
CELEBRATION WEEKEND					8,000.00	8,000.00	8,000.00	0.00
CONCERT	300.00	0.00	300.00		2,000.00	2,300.00	2,000.00	300.00
Total SPONSORED EVENTS	\$ 300.00	\$ 300.00	\$ 0.00	100.00%	\$ 10,000.00	\$ 10,300.00	\$ 10,300.00	\$ 0.00
TOTAL EXPENSES	\$ 3,481.74	\$ 1,950.00	\$ 1,531.74	178.55%	\$ 12,650.00	\$ 16,131.74	\$ 14,600.00	\$ 1,531.74
NET INCOME	\$ -3,481.74	\$ -700.00	\$ -2,781.74	497.39%	\$ -12,650.00	\$ -16,131.74	\$ -13,350.00	\$ -2,781.74

POINT O' WOODS ASSOCIATION, INC.
 Budget vs. Actuals: Summary By Class 2020/2021 - FY21 P&L Classes
 July 2020 - February 2021

	ROADS				(Based on remaining Forecast)	July-Jan Actual, Feb- June Budget	Annual Budget	Over/(Under) Budget
	Actual	Budget	Over/(Under) Budget	% of Budget				
Expenses								
BUILDING MATERIALS								
SUPPLIES	74.92	250.00	-175.08	29.97%		74.92	250.00	-175.08
Total BUILDING MATERIALS	\$ 74.92	\$ 250.00	\$ -175.08	29.97%	\$ 0.00	\$ 74.92	\$ 250.00	-\$ 175.08
LANDSCAPE								
TREE / LEAF REMOVAL		2,000.00	-2,000.00	0.00%	500.00	500.00	2,500.00	-2,000.00
Total LANDSCAPE	\$ 0.00	\$ 2,000.00	\$ -2,000.00	0.00%	\$ 500.00	\$ 500.00	\$ 2,500.00	-\$ 2,000.00
LEGAL								
ATTORNEY								
Total LEGAL	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
MAINTENANCE / REPAIR								
GENERAL ROAD REPAIR	3,871.26	4,500.00	-628.74	86.03%	500.00	4,371.26	5,000.00	-628.74
GUARD RAIL/FENCE	159.15	250.00	-90.85	63.66%	0.00	159.15	250.00	-90.85
MISC SUPPLIES/REPAIRS	107.25	300.00	-192.75	35.75%	450.00	557.25	750.00	-192.75
ROADS	1,292.85		1,292.85			1,292.85	0.00	1,292.85
SAND & SALT	294.38		294.38			294.38	0.00	294.38
SIGNAGE	937.62	0.00	937.62		500.00	1,437.62	500.00	937.62
Total MAINTENANCE / REPAIR	\$ 6,662.51	\$ 5,050.00	\$ 1,612.51	131.93%	\$ 1,450.00	\$ 8,112.51	\$ 6,500.00	\$ 1,612.51
TRUCK EXPENSES	285.02		285.02			285.02	0.00	285.02
WATER								
TOTAL EXPENSES	\$ 7,022.45	\$ 7,300.00	-\$ 277.55	96.20%	\$ 1,950.00	\$ 8,972.45	\$ 9,250.00	-\$ 277.55

POINT O' WOODS ASSOCIATION, INC.
 Budget vs. Actuals: Summary By Class 2020/2021 - FY21 P&L Classes
 July 2020 - February 2021

	SECURITY				(Based on remaining Budget)	July-Jan Actual, Feb-June Budget	Annual Budget	Over/(Under) Budget
	Actual	Budget	Over/(Under) Budget	% of Budget				
INCOME								
VIOLATIONS	1,210.00	225.00	985.00	537.78%		1,210.00	225.00	985.00
Total DELINQUENCY TRANSACTIONS	\$ 1,210.00	\$ 225.00	\$ 985.00	537.78%	\$ 0.00	\$ 1,210.00	\$ 225.00	\$ 985.00
RENTALS								
Golf Cart Registration	2,040.00	1,400.00	640.00	145.71%	2,600.00	4,640.00	4,000.00	640.00
PARKING LOT FEES	881.00	1,000.00	-119.00	88.10%	500.00	1,381.00	1,500.00	-119.00
Total RENTALS	\$ 2,921.00	\$ 2,400.00	\$ 521.00	121.71%	\$ 3,100.00	\$ 6,021.00	\$ 5,500.00	\$ 521.00
Sales								
SUBSIDY - TOWN OF OLD LYME	13,766.00	14,000.00	-234.00	98.33%	0.00	13,766.00	14,000.00	-234.00
TOTAL REVENUE	\$17,897.00	\$16,625.00	\$ 1,272.00	107.65%	\$ 3,100.00	\$ 20,997.00	\$ 19,725.00	\$ 1,272.00
EXPENSES								
PARKING STICKERS	-40.00	1,800.00	-1,840.00	-2.22%		-40.00	1,800.00	-1,840.00
SECURITY GUARD UNIFORMS		300.00	-300.00	0.00%		0.00	300.00	-300.00
CONSULTANTS/OUTSOURCING	65,770.10	61,000.00	4,770.10	107.82%	23,000.00	88,770.10	84,000.00	4,770.10
GAS	65.45	250.00	-184.55	26.18%		65.45	250.00	-184.55
MAINTENANCE / REPAIR								
GUARD SHACK	41.81		41.81			41.81	0.00	41.81
MISC SUPPLIES/REPAIRS	85.74		85.74			85.74	0.00	85.74
SIGNAGE	303.96	400.00	-96.04	75.99%	700.00	1,003.96	1,100.00	-96.04
SMALL EQUIP.PURCHASE/REPAIR	47.82		47.82			47.82	0.00	47.82
Total MAINTENANCE / REPAIR	\$ 479.33	\$ 400.00	\$ 79.33	119.83%	\$ 700.00	\$ 1,179.33	\$ 1,100.00	\$ 79.33
MILEAGE-SECURITY		1,000.00	-1,000.00	0.00%		0.00	1,000.00	-1,000.00
MISCELLANEOUS	50.72	0.00	50.72		750.00	800.72	750.00	50.72
OFFICE SUPPLIES	43.38		43.38			43.38	0.00	43.38
Total PAYROLL EXPENSES	\$ 8,168.21	\$ 4,686.00	\$ 3,482.21	174.31%	\$ 3,000.00	\$ 11,168.21	\$ 7,686.00	\$ 3,482.21
TELEPHONE	328.73	1,600.00	-1,271.27	20.55%	1,000.00	1,328.73	2,600.00	-1,271.27
TOTAL EXPENSES	\$74,865.92	\$71,036.00	\$ 3,829.92	105.39%	\$ 28,450.00	\$103,315.92	\$ 99,486.00	\$ 3,829.92
NET INCOME	\$ -56,968.92	\$ -54,411.00	\$ -2,557.92	104.70%	\$ -25,350.00	\$ -82,318.92	\$ -79,761.00	\$ -2,557.92